

## Discussion Questions for *Flywheel*

**Some of the major characters:** Jay Austin, Judy Austin, Todd Austin, Bernie Meyers, Max Kendall

1. A “flywheel” is not only a car part, it’s a metaphor for Jay Austin’s life. What’s the connection?
2. Jay’s business philosophy changes from get-all-you-can to “charge what we feel good about being charged.” He also comments “you treat people right, it’ll come back to you.” That may work in the movie, but would it in real life? Could a sales-intensive business really succeed that way?
3. This is an incredibly low-budget movie (about \$20,000), with amateur and volunteer actors. But it did well, setting the table for this church’s next film, the blockbuster *Facing the Giants*. What is it about the storyline of *Flywheel* that made it successful, in your opinion?
4. What lessons, personal and professional, would you like to retain from this story?